



**Excellence**

Health Care Solutions  
الكفاية للحلول الطبية

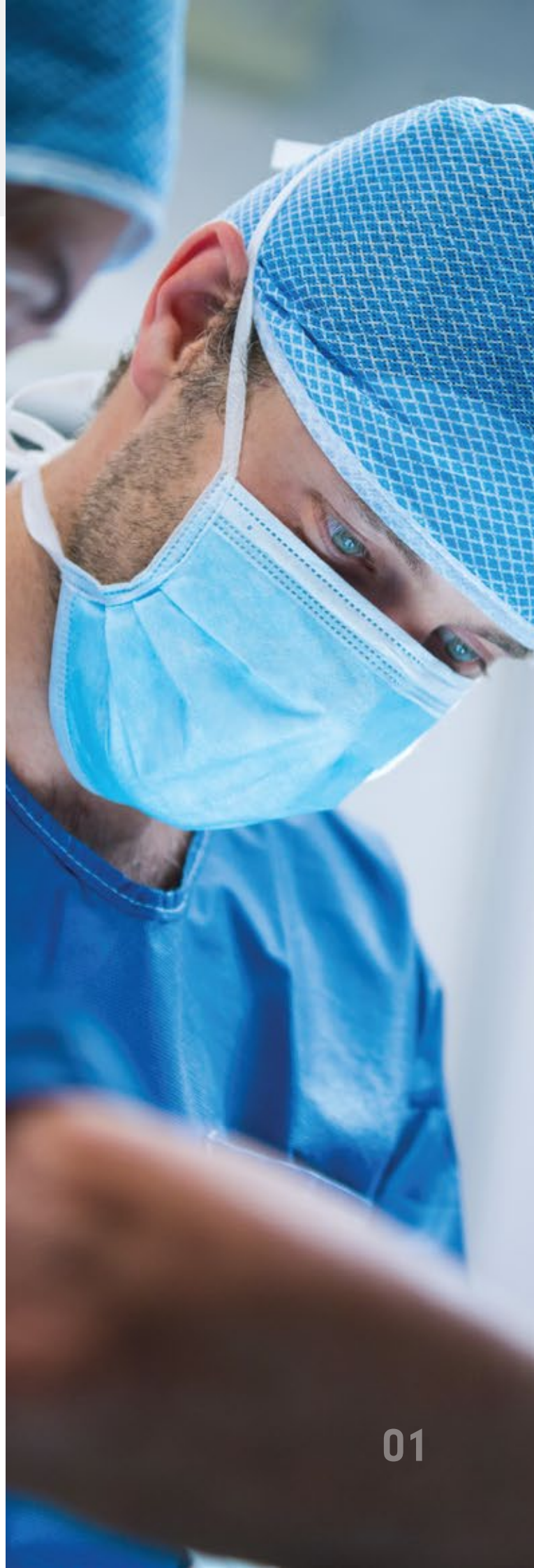
TOGETHER WE REACH SUCCESS

## ABOUT US

We are a private shareholding company registered with the Jordanian Ministry of Trade and Industry under reference number 775. Our founders are a team of executives, with over 25 years of diverse and extensive experience in the healthcare industry. Our team is armed with a vision to establish an organization that contributes positively to the development and enhancement of the healthcare industry in Jordan and provides high-quality technical support.

Excellence Healthcare Solutions is part of the largest group of companies in Jordan, Imseeh group, which operates in different business sectors: Jewelry Whole Sale and Retail, Real Estate, Service, and Healthcare.

Our main asset is our management team, made up of skilled managers and engineers that enjoy 10-25 years of experience in project management, turnkey projects, marketing, sales, and high-quality after-sales service. We have distribution agreements with globally renowned manufacturers from the United States, Europe, and a variety of other countries. Through these agreements, we are adept at providing turnkey solutions and value creation for both the manufacturers and the patients alike.





## OUR GOALS



Be the premier provider of medical care technologies and services to specialized healthcare institutions, physicians, and professional clients in Jordan, Iraq, and the region.



Provide optimal quality health-care services through Turnkey Projects, Conceptual, Consultancy, and Information Technology solutions.



Establish a strong synergistic relationship with the medical services in the public and private sectors.



Represent high quality manufacturers of medical equipment and disposables in the regional markets.



Achieve our goals through a strong and highly motivated team that understands the complexities facing caregivers.



Contribute to the advancement of the healthcare sector in the region.





## OUR VISION

We aspire to be the leading regional providers of complete healthcare solutions by partnering with the reputable global manufacturers and suppliers.

## OUR MISSION

To maintain our position as a premier provider of solutions through turnkey and conceptual projects; combining consultancy, project design, provision of equipment and installation, project management, client's success.

To satisfy our client's expectations for quality services by managing our business with integrity, at the highest ethical standards, with particular emphasis on empowering our team through providing it with the necessary tools and leading its members to deliver the highest quality healthcare service.

To strengthen the public and private healthcare sectors through our services by providing up-to-date healthcare solutions to meet the general population's well being needs.



## OUR CORE VALUES

### Accountability & Commitment

We honor our commitments to provide our clients with unique products and services; we take responsibility for our actions, and excel to continuously improve our offering. We are efficient and effective in our approach to give the optimal solution each time

### Teamwork

We create an environment that encourages innovation, creativity and results through teamwork. We practice leadership that teaches, inspires, and promotes full participation and career development. We encourage open and effective communication and interaction.

### Honesty & Integrity

We act with transparency, honesty, and integrity and abide by the local and international standards that govern our business.

### Respect

We respect the communities that we serve, and feel a sense of responsibility and contribution towards them.

### Consistency

We strive to achieve consistency in offering excellent service.

# OUR SERVICES

We target the public and private healthcare market including: hospitals, medical centers, clinics, healthcare professionals for turnkey or conceptual projects. We stand out by offering a comprehensive range of services. Our services include:



**DIAGNOSTIC  
SOLUTIONS DIVISION**



**SURGICAL DIVISION**



**CRITICAL CARE &  
EMERGENCY DIVISION**



**HOSPITAL  
FURNITURE DIVISION**



**MEDICAL  
DISPOSABLES DIVISION**



**PROJECTS DIVISION**



**IT SOLUTIONS**



## DIAGNOSTIC SOLUTIONS DIVISION

The use of medical diagnostics equipment in hospitals and clinics is of utmost importance. This equipment enables medical professionals (such as technicians and doctors) to assess a patient's medical condition, It helps them to measure and observe various aspects of a patient's health so that they can form a diagnosis. Once a diagnosis is made, the clinician can then prescribe an appropriate treatment plan.

Diagnostic medical equipment is found in outpatient care centers for adults, and pediatrics, in emergency rooms, as well as inside hospital centers and inpatient hospital rooms and intensive care units.

We at EHCS provide different types of diagnostic equipment and instruments to different types of uses, and we consciously add to our portfolio more solutions, to be able to provide total Medical diagnostic technologies to our clients.

Our Diagnostic Division is focusing to provide solutions in different areas of the body and bone structure. Also, we provide focused diagnostic solutions for specific organs like the Heart, Brain, vessels, and other internal organs.

At EHCS, we help you identify your needs in terms of diagnostics, and we supply you with all your needs, including designing your facility, Installation and commissioning, service and application training, warranty, and maintenance Services.



## SURGICAL AND THERAPY DIVISION

EHCS team has over Two Decades of experience in supplying medical equipment and products. We design, implement, install, commission, train, and service partial or complete Surgical Theatres using the latest technologies available for all different surgical and treatment applications.

Therapy solutions for different areas of the human body are our interest, through training our application team mainly nurses to provide training and assistance to surgeons and physicians. We focus on therapy solutions to critical parts of the body using the latest technology such as Deep Brain Stimulation, Urology treatment, implants insertion, Cancer radiotherapy and chemotherapy, laser therapy, cardiovascular, etc.

We take care of and implement all civil and electromechanical works. We are also introducing a robot-assisted surgery system to healthcare facilities to allow doctors to perform many types of complex procedures with more precision, flexibility, and control than is possible with conventional techniques.

We supply from the finest quality manufacturers and equipment worldwide, as we have a constant focus on winning your confidence and trust in us, our efficiency, and our products.

As in all our departments, we provide sales and service support, including training, Installation, Service, Warranty, and after-sales services.







## CRITICAL CARE & EMERGENCY DIVISION

Critical care departments starting from Emergency, intensive care units, and cardiac care units, are special departments of a hospital or health care facility that provide intensive treatment medicine. This requires constant care, close supervision from monitoring and observation medical devices, life support equipment and medication, and diagnostics equipment as fixed or mobile in order to ensure normal bodily functions and make the right decisions at the right time by the medical professional team at your facility.

In addition to medical devices, these critical care areas need special medical furniture that provides comfort to the patients, practicality to medical professionals to provide prompt lifesaving services without complications.

We at EHCS offering almost total solutions from our partners and others to provide different intensive health-care centres within hospitals from design, planning, implementation, the supply of equipment and furniture, installation/commissioning, and servicing years after.

We supply from the finest quality equipment and furniture customized to your needs and budget without compromising quality, we partner with quality manufacturers and suppliers worldwide, as we have a constant focus on winning your confidence and trust in us, our efficiency and our products.



## HOSPITAL FURNITURE DIVISION

Hospital furniture along with modern medical/non-Medical furniture has a critical role in healthcare institutions. They not only assist surgeons to perform surgeries with the highest possible care and safety for the patients, but also for them to feel more comfortable during their stay in the hospital, or while entering the OR, even in the ICU.

We at EHCS offer not just quality medical furniture but also nonmedical furniture in almost all areas of the hospital.

We are always passionate about our clients and what we do, be it finding them a simple solution for a clinic, or fully automated furniture solutions for the entire hospital.

As in all our divisions, we provide our support, from planning to commissioning including Training, Installation, Warranty, and maintenance.

We supply from the finest quality manufacturers and suppliers worldwide, as we have a constant focus on winning your confidence and trust in us, our efficiency, and our products.



## MEDICAL DISPOSABLES DIVISION

Disposable Medical Supplies that need to be replaced on a routine basis, which is very important to healthcare facilities and considered as important as medical equipment and furniture, these items include disposables, single-use items that are used within a short time.

We at EHCS provide unique and high-quality medical supplies to support and complement our offering by other divisions to provide complete solutions and service to our customers.

We are always open to investing in extending our portfolio of medical supplies and we look only for reliable suppliers and manufacturers.

We provide a state of the facility to store the medical supplies with the right storage conditions, we keep our stock levels efficiently, and we deliver promptly to our customers.

In addition, we have a back-end supporting team, IT team, and an ERP system to manage our supply chain and service our customers at the right time and deliver quality medical supplies.





## PROJECTS DIVISION

Our Turnkey projects division, is where, in cooperation with our staff and partners, we plan, design, equip and service the whole project, be it hospitals, clinics, or otherwise. And at the end of the allotted time, we give you the Key to a fully functioning Hospital/Clinic. Any of the mentioned services could be provided separately.

We offer complete medical or non-medical hospital or clinic solution. From patient rooms to a complete department. We take care of the supply and installation of Medical equipment and all related equipment including consumables. We are responsible for the training of your personnel and after-sales service for equipment purchased, covering spare parts, providing a warranty etc.

Our strength comes from a combination of knowledge and understanding, modern healthcare nowadays is integrated with IT and systems to ensure a smooth journey for the patients and a more concise and easy flow for the personnel of the institute. With that, we supply you with all special requirements to fit your needs, and provide you with your own customised solution.

Our team can guide you through finding your own path towards your unique goal, as EHCS partners with a significant number of suppliers, all of which are highly reputable and from reputable areas in their respective fields.





## IT SOLUTIONS

Technology is at the forefront of medical innovation, we at EHCS are here to help you achieve your IT needs, in terms of integration in different healthcare solutions we provide in the surgery, diagnostics, Patient rooms, Pharma, etc.

We provide systems in cooperation with our worldwide and in-country partners that help in reporting, diagnosing, sharing, studying, and saving all patient records and data including imaging.

We ensure to provide you with wired and cloud services to adapt to your existing infrastructure.

We provide Artificial Intelligence solutions provided by our partners. To make medical devices more useful in solving problematic healthcare challenges and by using computers that can interpret data which is obtained by the diagnosis of various chronic diseases, such as but not limited to the internal body diseases and abnormalities, Cardiovascular diseases and various types of cancers like breast cancer, colon cancer, etc. It helps in the early detection of various chronic diseases which reduces the economic burden and severity of the disease.

As in all our divisions, we provide not just marketing services but also we provide extended line of services including consulting, planning, offering quality solution of software, hardware and networking, in addition to installation, commissioning, training, and other services to maintain smooth operation.

## OUR TEAM AND INFRA STRUCTURE

EHCS is dedicated to serving its customers & partners in the best practice through its enthusiastic, devoted, and knowledgeable team in an ethical manner. EHCS has a well-balanced structure of divisions and departments within, to ensure the best comprehensive service to its customers.

We are always looking to keep up our ISO (9001) quality standards of operation, working on a fully automated ERP system, and always keeping in compliance with best practices. Our main asset is our team, made up of skilled managers and certified-trained engineers that enjoy 25+ years of experience in leadership, project management, marketing, sales, and high-quality after-sales service.

Our marketing team is divided into smart ways to cover all product lines at the same time covering all geographic areas in Jordan and servicing all types of sectors (Private hospitals and clinics, The Army hospitals, Ministry of Health hospitals, and University hospitals). We offer a large variety of marketing activities to the Market such as but not limited to Road Shows, on-site Demos, KOLs training and Education, participating in Exhibitions, educational and Promotional focused Seminars and workshops, etc.

Our office's infrastructure equipped with the latest outstanding cloud-based solutions, spaces are used efficiently and environmentally friendly and we apply highest standards of hygiene and safety compliance. Our service area designed based on the requirements of our partners and we are using the latest tools to service our large installed base of medical equipment.





## OUR PARTNERS

Our range of products comes from reputable global manufacturers and is diverse and comprehensive.  
We Partner with leading firms in the field, such as



GE Healthcare



ziehmimaging

**FUJIFILM**  
Value from Innovation

**provita**<sup>®</sup>  
medical

 **WEYER**

**Carestream**

  
**STIEGELMEYER**

**KLS martin**  
GROUP

 **transforma**  
healthcare environmental solutions

**UNITED**  
**IMAGING** 

And many others to ensure that we fulfill our client's expectations and that we provide them with top of the line products and service



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